



## Notes on the quarterly report - 30 September 2008

## PART A: EXPLANATORY NOTES PURSUANT TO FINANCIAL REPORTING STANDARD 134 ("FRS 134"): INTERIM FINANCIAL REPORTING

#### A1. Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial statements should be read in conjunction with the audited financial statements of Guan Chong Berhad ("GCB" or the "Company") and its subsidiary companies ("Group") for the financial year ended 31 December 2007. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2007.

Save for the changes in accounting policies as set out in Note A2, the accounting policies and presentation adopted for the interim financial statements are consistent with those adopted for the audited financial statements for the year ended 31 December 2007.

#### A2. Changes in Accounting Policies

The significant accounting policies and methods of computation adopted by the Group in these interim financial statements are consistent with those adopted in the preparation of the financial statements of the Group for the financial year ended 31 December 2007 except for the adoption of the followings new/revised Financial Reporting Standards ("FRSs") effective for the financial periods beginning on or after 1 July 2007:

Amendment to FRS 121	The Effects of Changes in Foreign Exchange Rates – Net Investment in a
	Foreign Operation
FRS 107	Cash Flow Statements
FRS 112	Income Taxes
FRS 118	Revenue
FRS 119	Employee Benefits
FRS 120	Accounting for Government Grants and Disclosure of Government Assistance
FRS 134	Interim Financial Reporting
FRS 137	Provisions, Contingent Liabilities and Contingent Assets
IC Interpretation 8	Scope of FRS 2 Share-based Payments

The initial application of the above FRSs, amendments to FRSs and Interpretations are not expected to have any material impact on the financial statements of the Group and the Company.

## A3. Auditors' report on preceding annual financial statements

The audited financial statements of the preceding financial year were not subjected to any qualification.

### A4. Seasonal or cyclical factors

The cocoa processing industry is, to a certain extent, subject to the seasonal pattern of the consumption of cocoa-based products within a year.

#### A5. Unusual nature and amounts affecting assets, liabilities, equity, net income or cash flows

There were no items of unusual nature and amounts affecting assets, liabilities, equity, net income or cash flows during the current quarter under review.

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## A6. Material changes in estimates

There was no material changes in estimates of amounts reported that will have a material effect during the current quarter under review.

#### A7. Issuances and repayment of debt and equity securities

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during the current quarter under review.

### A8. Dividends paid

A final tax-exempt dividend of 2.0% or 0.5 sen per share amounting to RM1,200,000 in respect of financial year ended 31 December 2007 was paid on 25 July 2008.

## A9. Segmental information

The segmental information is not prepared as the Group is principally involved in manufacturing and trading of cocoa-derived food ingredients and cocoa related products which is predominantly carried out in Malaysia.

## A10. Valuation of property, plant and equipment

The property, plant and equipment of the Group are stated at cost less accumulated depreciation and impairment losses, if any. No revaluation of property, plant and equipment was undertaken during the current guarter under review.

## A11. Material events subsequent to the end of the current quarter

There was no material events subsequent to the current quarter ended 30 September 2008 that are not been reflected in this quarterly report.

## A12. Changes in the composition of the Group

## Incorporation of a Subsidiary

On 22 August 2008, the Company's wholly-owned subsidiary, GCB Oversea Holdings Sdn. Bhd. ("GCBOH"), incorporated a subsidiary in Germany known as GCB Cacao GmbH ("GCB Cacao") and subscribed 25,000 new ordinary shares of Euro 1.00 each at par for cash. As a result, GCB Cacao became a wholly-owned subsidiary of GCBOH to undertake the manufacturing and distributing activities of premium cocoa ingredients for European market.

On 9 September 2008, GCB Oversea Holdings Sdn. Bhd. had transferred the share capital of GCB Cacao amounts to Euro25.000.00 to GCB Oversea Holdings Corporation ("GCBOHC").

#### A13. Contingent liabilities

At 21 November 2008 (the latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report), the Board of Directors of GCB are not aware of any material contingent liabilities incurred by the Group which, upon becoming enforceable, may have a material impact on the financial position of the Group.



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## A14. Commitments

## (a) Lease commitments

At the end of the current quarter, the Group has the following outstanding land lease rental commitments:-

Authorised and contracted for

**RM'000** 1,732

## (b) Capital commitments

At the end of the current quarter, capital expenditure of the Group contracted but not provided for are as follows:-

RM'000

#### Authorised and contracted for :

Property, plant and equipment

410

## A15. Significant related party transactions

## (a) Related party relationship

**Enrich Mix Sdn. Bhd** – A subsidiary company of GCB.

**SMC Food 21 Pte. Ltd.** – A company in which certain directors of Enrich Mix Sdn. Bhd. have financial interest.

Carlyle Cocoa Company, LLC - An associated company of GCB

Guan Chong Properties Sdn. Bhd. - A related company of GCB.

lan Cin Sdn. Bhd. - A related company of GCB..





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## A15. Significant related party transactions – (cont'd)

## (b) Related party transactions

	Current Quarter Ended 30 September 2008 RM'000	Current Year To-Date Ended 30 September 2008 RM'000
SMC Food 21 Pte. Ltd.		
- Sale of goods	3,532	6,772
- Purchase of goods	2,489	4,351
Carlyle Cocoa Company, LLC - Sale of goods	1,513	3,704
Guan Chong Properties Sdn. Bhd Rental charges	4	11
lan Cin Sdn. Bhd Transportation charges	23	52

The above transactions have been entered into in the normal course of business and have been undertaken on agreed terms and prices that are not materially different from those obtainable in transactions with its unrelated parties.

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## PART B: ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### B1. Review of performance

The Group's revenue for the current financial period ended 30 September 2008 of RM210.03 million is higher than the revenue in the previous corresponding financial period ended 30 September 2007 of RM110.07 million. The increase of 90.81% in turnover is mainly due to higher sales volume of cocoa products. The profit before tax for the period ended 30 September 2008 decreased by 36.88% to RM3.20 million from the profit before tax of RM5.07 million for the previous corresponding financial period as a result of lower gross profit margin.

### B2. Comment on material change in profit before tax

The Group recorded a profit before tax of RM3.20 million for the current quarter as compared to a profit before tax of RM3.31 million in the preceding quarter. There is no material change in the profit before tax as compared with the preceding quarter.

## B3. Commentary of prospects

The Board of Directors is optimistic about the performance of GCB in the current financial year. We believe GCB is well-positioned for growth as many initiatives to improve our competitiveness and profitability have been systematically carried out by the management team.

Barring any unforeseen circumstances, the Board of Directors of GCB expects that the Group's financial performance for the financial year 2008 to be satisfactory.

## B4. Profit forecast or profit guarantee

There were no profits forecast or profit guarantee issued by the Group.

## B5. Tax expense

•	<b>Current Quarter Ended</b>		Current Year To-Date Ended	
	30-Sep-08 RM'000	30-Sep-07 RM'000	30-Sep-08 RM'000	30-Sep-07 RM'000
Income tax expense: Current period estimate	794	25	1,316	830
Deferred tax	662	1,413	956	1,457
	1,456	1,438	2,272	2,287

The effective tax rate of the Group for the current quarter under review was lower than the statutory tax rate attributed to the availability of tax incentives in certain subsidiary companies.

#### B6. Unquoted investments and/or properties

The Group did not acquire or dispose of any unquoted investments and/or properties during the current quarter under review.

## B7. Quoted securities

There were no acquisitions or disposals of quoted securities for the current quarter and the financial period-to-date.

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## PART B: ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD - (cont'd)

#### B8. Corporate proposals

There were no corporate proposals announced but not completed as at 21 November 2008.

#### **B9.** Borrowings

The Group's borrowings at the end of the current quarter are as follows:

Short-term borrowings Long-term borrowings	<b>RM'000</b> 217,899 13,956
Total Borrowings	231,855

#### B10. Off balance sheet financial instruments

The Group entered into forward foreign exchange contracts to limit the exposure to potential changes in foreign currency exchange rates with respect to the Group's estimated foreign currency denominated receipts and payments.

Total off balance sheet forward foreign exchange contracts outstanding as at 21 November 2008 (the latest practicable date which is not earlier than 7 days from the date of issue of this quarterly report) in Ringgit equivalent was RM70.605 million. The maturity period of these contracts is approximately 1 month.

There is minimal credit risk because these contracts were entered into with reputable banks. All gains and losses arising from forward foreign exchange contracts are dealt with through the Income Statement upon maturity.

## **B11.** Material litigation

As disclosed during the previous quarter ended 30 June 2008, the marine cargo insurance claim made by Guan Chong Cocoa Manufacturer Sdn. Bhd.("GCC"), a wholly-owned subsidiary company of GCB against Malaysian Assurance Alliance Berhad ("MAA") in respect of the damages suffered on a shipment of bagged cocoa shipped on the vessel "Pratiwi" from Pantolon, Palu Indonesia to Pasir Gudang, Johore sometime in July 2001 was dismissed by the High Court on 15 May 2006.

However, GCC had filed an appeal notice to the Court of Appeal on 9 June 2006. As at to date, the matter is still pending for hearing.

## B12. Dividend declared or recommended

On 27 November 2008, the Board declared the first interim tax-exempt dividend of 2.0% or 0.5 sen per share amounting to RM1,200,000 in respect of financial year ending 31 December 2008 to shareholders registered in the Record of Depositors at close of business on 18 December 2008 and will be paid on 29 December 2008.



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# PART B : ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD – (cont'd)

## B13. Earnings per share

## (a) Basic earnings per share

The basic earnings per share for the current quarter under review and current year to-date are computed as follows:-

	<b>Current Quarter Ended</b>		<b>Current Year To-Date Ended</b>	
	30-Sep-08	30-Sep-07	30-Sep-08	30-Sep-07
Net profit attributable to ordinary equity holders of the Company (RM'000)	1,693	3,663	7,299	12,166
Weighted average number of ordinary shares in issue ('000)	240,000	240,000	240,000	240,000
Basic earnings per share (sen)	0.71	1.53	3.04	5.07

## (b) Diluted earnings per share

	<b>Current Quarter Ended</b>		Current Year To-Date Ende	
	30-Sep-08	30-Sep-07	30-Sep-08	30-Sep-07
Net profit attributable to ordinary equity holders of the Company (RM'000)	1,693	3.663	7.299	12,166
Weighted average number of ordinary shares in issue ('000)	240,000	240,000	240,000	240,000
Effect of Employees Share Options Scheme	-	3,329	-	3,329
	240,000	243,329	240,000	243,329
Diluted earnings per share (sen)	0.71	1.51	3.04	5.00

There is no dilutive effect of the unissued ordinary shares granted to employees pursuant to the Company's Employees Share Option Scheme ('ESOS') for the current quarter under review as the scheme of ESOS had been terminated with effect from 26 June 2008.

The Company does not have any convertible financial instruments at the end of the current quarter under review.

BY ORDER OF THE BOARD

Managing Director Dated: 27.11.2008

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